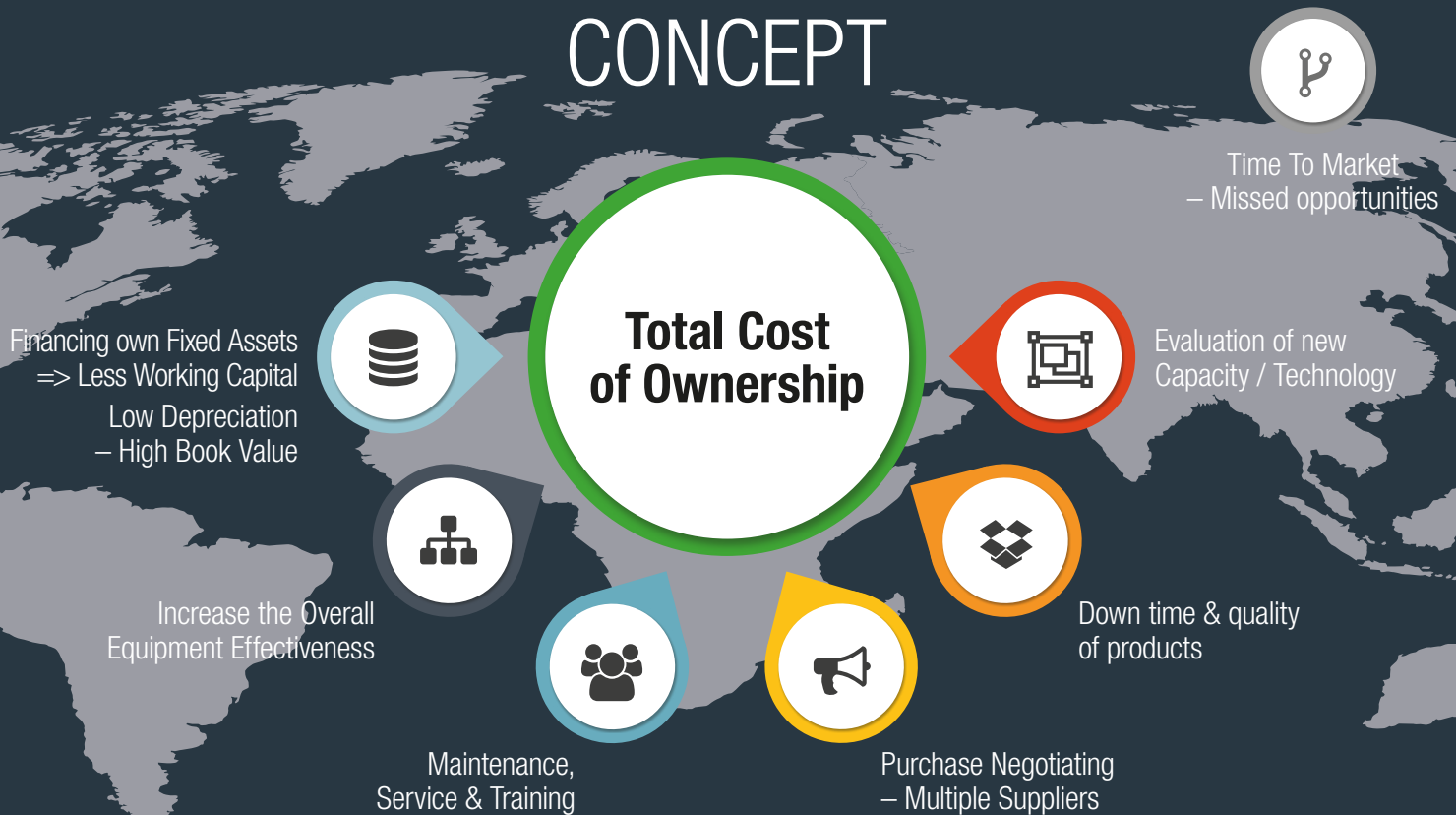


FLEET MANAGEMENT CONCEPT



Regardless of the size of your business and whether you have dozens of SMT Lines or just a few, your business can easily benefit of our **SMT RENTING FLEET MANAGEMENT**.

SMT RENTING FLEET MANAGEMENT
– offer an easy way to win new business opportunities or adjust the level of cost to actual situation by renting capacity & technology for a limited period. We reduce your working capital and lower your cost of ownership.

Producing on old equipment & technology does not make your business competitive in today's changing electronic manufacturing market.

SMT FLEET MANAGEMENT provide your company with the markets best SMT Lines solutions keeping you competitive and customers satisfied.

Remember to increase employee satisfaction by making use of new and easy equipment to work with.

**WE HAVE A SOLUTION
THAT SUITS EVERYONE!**

What is **SMT RENTING FLEET MANAGEMENT?**

You will have one point of contact working with your company in finding the right solution for your production needs.

It's in our interest to finding the right SMT solution for your company and prove our added value to your business and customers.



In general term how to maintain and optimize your electronics manufacturing operation from total SMT Lines to Single Equipment Solutions

SMT Renting Fleet Management, Lower your cost of ownership

- Always have the right equipment on your shop floor that fits your production needs
- Less unscheduled downtime because SMT Service organize the maintenance of all your equipment
- SMT Services will take care that the equipment runs within specifications

SMT Renting Fleet Management, Lower acquisition cost

- No need to follow all suppliers' innovations or benchmark the many suppliers. The SMT Renting team will take care of that
- Less cost for procurement / strategic sourcing; no negotiation of contracts and purchase agreements with multiple suppliers
- No need to worry about technical details, delivery times of different suppliers, installation schedules, etc.
- There is only one point of contact from the SMT Renting team for all equipment requirements

SMT Renting Fleet Management, Production Check

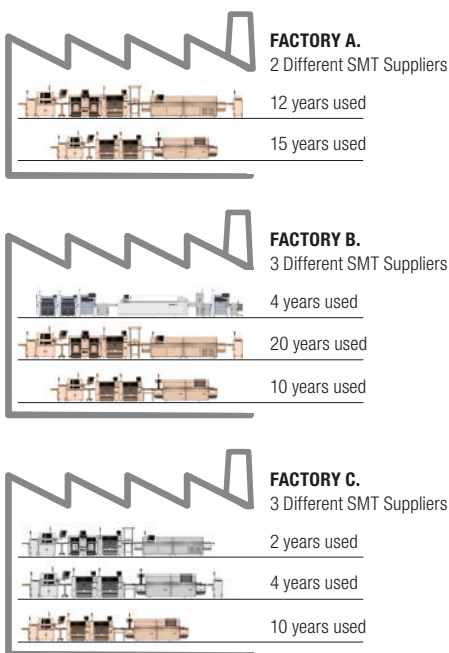
- Compare different plants and check if their overall equipment effectiveness (OEE) is according industrial standards
- Move equipment around different plants (including crossing borders) to match production loads
- Following all equipment and process innovations in the industry and give an independent advice
- Organize innovation days to update your team with latest information from equipment suppliers

SMT Renting Fleet Management, offer you less worries

- Equipment depreciation cost
- Technology changes
- Production volume fluctuations

LET US MANAGE YOUR SMT PRODUCTION FLEET

PREVIOUS FACTORY SET-UP - CAPEX



1. More working capital, only OPEX
2. Lower your cost of ownership
3. One monthly fee all inclusive
4. Produce on the latest Capacity & Technology, always 0-5 years old
5. Free movement of equipment cross borders
6. Optimize the synergies between your factories



NEW FACTORY SET-UP - OPEX

